## Success Profile:

## Exploring the Success Profile

## Competencies

- Communicates effectively - Develops and delivers communications that convey a clear message to a diverse audience.
- Manages conflict - Handles conflict effectively and de-escalates.
- Instills trust - Builds trust with the team through honesty, authenticity and consistent behaviours.
- Ensures accountability - Holds self and others accountable to team goals.
- Builds effective teams - Builds a team that applies their different skills and perspectives to achieve common goals.
- Customer focus - Builds relationships with customers and delivers to the customers needs.
- Directs work - Provides direction, delegates and removes obstacles.


## Traits

- Respect for others - Respect people from all walks of life.
- Openness - Adapt to change and appreciate differences in opinion, values and experience.
- Resilience - Staying calm under pressure, maintaining a positive outlook.
- Perseverance - Work through issues despite setbacks.
- Integrity - Do what you say you are going to do.
- Courage - Do the right thing even when it is hard.


## Experiences

- Safe Production - Works safely at all times.
- Experience with people of diverse backgrounds in tense or challenging situations.
- Exposure to customers to appreciate their perspectives and have insight into their experiences and motives.
- Onsite experience, knowledge of Boral products, work standards, practices and processes.
- Exposure to different sites, departments or business areas to gain broader Boral and industry knowledge.
- Exposure to great leaders and role models to know what leadership looks like.


## Drivers

- Achievement - Delivers upon goals. Works towards zero one ten.
- Supportiveness - Works with, encourages and empowers others.
- Pride - Pride in obtaining the best results for Boral, our customers and workforce.
- Care - Facilitates safe environment for all.
- Improvement - Seeks to continuously learn and improve.
- Values - Lives and breathes Boral values.
- Professional - Professional when interacting with others.

